

# Norwalk

Norwalk Compressor Company  
1650 Stratford Avenue, Stratford, CT 06615 USA  
Telephone: (203) 386-1234 Cell: 203-981-3263  
Chief Executive Officer Continental U.S. Toll Free: (800) 556-5001  
Fax: (203) 386-1300  
E-Mail: [amc@norwalkcompressor.com](mailto:amc@norwalkcompressor.com)  
Website: <http://www.norwalkcompressor.com>

Arthur McCauley  
Chairman and President

February 6, 2009

To Members of the Finance Committee:

My name is Arthur McCauley, President of the Norwalk Compressor Co. located in Stratford, CT. Our business is designing, engineering and manufacturing Industrial Reciprocating Compressor and ship approximately 60% of our products to customers in foreign locations. We have been a Connecticut Manufacture since 1864 so we have certainly experienced both good and bad economic times. We currently employ 40 people who are comprised of machinists, mechanical assemblers, mechanical engineers and administrative personnel. In addition, we utilize and issue Purchase Orders to over 40 Connecticut manufacturing firms for Compressor sub-components i.e. Valve Guards, Steel Bases, Electric Motors, Compressor Connecting Rods, and Foundry Castings. Our products our fairly complicated engineering designs but we are a very High Quality Facility so we have prospered or prevailed in good and bad economic times. We are a private Company with the stock owned by my family. We don't communicate with many Government entities as we normally have just enough time to deal with our daily challenges and issues.

**I am writing this letter today however because I understand that your committee is now considering various legislative bills that will increase Taxes on Connecticut Firms. I recognize that these are troubling times and choices must be made but to attack the job lifeline or impair our Corporate Cash Flows now is not a good idea and will only cause more employment hardship for citizen in Connecticut. The next 24 month are for certain going to be very challenging, having the financial resources to endure, to maintain employment with full health benefits will be also be difficult. For the Connecticut Firms who have been conservative and prudent, we will get though it with all of our employees and sub-vendors. We don't wish or want anything else just please don't make our financial lives more challenging**

All of the below listed bills are harmful to businesses in Connecticut. We do not know at this point how much they would cost taxpayers certainly the one listed will dramatically affect us. :

- HB-6348 An Act Concerning Corporation Business Tax Credits
- HB-6350, An Act Eliminating Exemptions From The Sales And Use Tax And Lowering The Rate Of Such Tax
- SB-815, An Act Concerning A Moratorium On Business Tax Credits

Please reject these and I am sure others Tax proposals that will be proposed so that we as Connecticut business can utilize our financial resources towards preserving our business and the benefits of our employees.

